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For further information contact:

David McGinley, Vice President – Sales and Marketing E-mail: dmcginley@Asplundh.com • Tel: (800) 606-7981

VSI Meter Services Changes Name to Grid One Solutions

Aston, PA (August 12, 2011) - VSI Meter Services, Inc. (VSI) announced today that it has changed its name to **Grid One Solutions, Inc.** Under the new brand, VSI is expanding its suite of metering, data, and automation deployment services. The company's objective is to provide safe, innovative and efficient solutions to help utilities deploy automation platforms, as well as value-added consumer programs that have been enabled by smart meter infrastructure.



VSI President Ted Fiala

"We are changing the name of our company to better reflect the variety of contracted services we provide to the utility market," said President Ted Fiala. "To reduce some of the complexity of the evolving utility landscape, we provide our customers with turnkey 'usage management' solutions. Our services help to enable new 'usage control' programs and protect critical utility assets."

Fiala continued, "From manual meter reading to the deployment of customer interface devices, Grid One Solutions offers its customers great people resources. Whether it's in the field, our call center or back office, it's their skill and dedication that set us apart from the competition. We also believe utilities need trusted

partners to manage the changing utility landscape. And since Grid One is an Asplundh company, we think our resources plus our track record over 20 years as VSI have built a solid, trusted reputation for us in the industry."

About Grid One Solutions, Inc.

Grid One Solutions, Inc. (formerly VSI Meter Services, Inc.) specializes in AMI deployments for electric, gas and water utilities. In addition to smart grid services for in-home displays and load control devices, Grid One performs meter reading, field services, customer call center operations and back office services including secure data transfer and storage. With headquarters in Aston, Pennsylvania, Grid One has deployment facilities across the United States and parts of Canada. Grid One is part of UtiliCon Solutions, Ltd., a whollyowned subsidiary of the Asplundh Tree Expert Co., a major supplier of outsourced field services to utilities and municipalities. Asplundh is a privately-held company, founded in 1928, which currently employs over 28,000 people in the U.S., Canada, Australia and New Zealand.